

梯子联盟

Ladder Alliance

Newsletter

智慧跨境 · 生态共赢

Smart Cross-border · Ecological Win-win

聚焦上海外贸生态圈 · 数字贸易新机遇

Focus on Shanghai Foreign Trade Ecosystem · New Opportunities in Digital Trade

成员机构 Member Organizations:

中国银行上海分行 Bank of China Shanghai Branch | 中国出口信用保险公司 SINOSURE | 昆仑保险经纪 Kunlun Insurance Brokers | 段和段律师事务所 Duan & Duan Law Firm
京东物流 JD Logistics | 上海欧高国际货运 Shanghai Ougao International Freight | 上海跨境电商协会 Shanghai Cross-border E-commerce Association | 上海欣海报关 Shanghai Xinhai Customs Broker
欧坚集团云贸通平台 Oujian Group Yunmaotong Platform | 上海瀚而普国际贸易 Shanghai Hep International Trade (排名不分先后 in no particular order)

核心理念

Core Concept

汇聚跨境金融、出口信保、国际物流、报关服务、法律咨询、数字贸易平台等领域的头部企业，构建一站式外贸服务生态，助力中国企业稳健出海。

Bringing together leading enterprises in cross-border finance, export credit insurance, international logistics, customs brokerage services, legal consulting, and digital trade platforms to build a one-stop foreign trade service ecosystem, helping Chinese enterprises expand overseas steadily.

10+

成员企业
Member Enterprises

6

服务领域
Service Areas

360°

全链路覆盖
Full Chain Coverage



跨境金融
Cross-border Finance

国际结算、贸易融资、汇率避险
International settlement, trade financing,
exchange rate hedging



出口信保
Export Credit Insurance

信用保险、风险保障、理赔服务
Credit insurance, risk protection, claims
services



国际物流
International Logistics

货运代理、海外仓储、供应链
Freight forwarding, overseas warehousing,
supply chain



报关服务
Customs Services

通关申报、关务合规、AEO认证
Customs declaration, compliance, AEO
certification



法律咨询
Legal Consulting

跨境合规、争议解决、投资架构
Cross-border compliance, dispute resolution,
investment structure



数字平台
Digital Platform

云通关、智慧物流、跨境电商
Cloud customs clearance, smart logistics,
cross-border e-commerce

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中国银行上海分行

Bank of China, Shanghai Branch

落地全市首单境外工程资金管理账户，打通「出海」资金脉络

First Overseas Project Fund Management Account in Shanghai

7月3日，在外管局上海市分局指导下，中行上海市分行成功协助某核建央企在境外开立承包工程资金管理账户，标志着境外工程资金集中管理便利化政策正式落地。此前该企业非洲项目受外汇管制限制，资金审批周期长、成本高。账户落地后可直接收取支付工程款，资金效率大幅提升，为「走出去」工程企业提供可复制样板。

On July 3, BOC Shanghai successfully assisted a major nuclear engineering SOE in opening an overseas project fund management account under SAFE guidance. Previously constrained by local FX controls in Africa, the enterprise can now directly receive and pay project funds, significantly improving capital efficiency and providing a replicable model for outbound engineering enterprises.



出具全国首张生物航空煤油出口信用保险保单，护航绿色能源出海

China's First Bio-Aviation Fuel Export Credit Insurance Policy Issued

7月22日，中国信保出具生物航空煤油出口信用保险「第一单」。该产品以废弃油脂为原料，碳减排效应显著，经商务部等四部委联合审核纳入出口白名单。中国信保第一时间响应企业应收账款保障需求，量身定制短期出口信用保险方案，助力绿色能源企业稳健开拓国际市场。

On July 22, Sinosure issued China's first-ever export credit insurance policy for bio-aviation fuel, produced from waste oils with significant carbon reduction benefits.

Approved under a national export whitelist in June, Sinosure responded immediately with a tailored short-term credit insurance solution to support green energy enterprises expanding globally.



召开半年经营分析会，圆满达成「时间过半、任务超半」

Semi-Annual Business Review Achieves Strong Half-Year Results

7月7日，昆仑保险经纪召开半年经营分析会，贯彻落实中油资本部署，深入分析上半年经营成效。面对「报行合一」行业政策影响，公司圆满达成「时间过半、任务超半」目标。会议强调，下半年将坚持「产融结合、以融促产、一体协同、做特做优」方针，持续做深能源化工主业，做大市场化业务，确保全年任务完成。

On July 7, Kunlun Insurance Brokers held its semi-annual business review meeting, reporting H1 results exceeding targets under CNPC Capital's guidance. Despite regulatory headwinds, the company achieved strong half-year performance. The meeting emphasized deepening energy sector expertise while expanding market-based business to ensure full-year target delivery.



与马来西亚ATSGK律所达成战略合作，拓展东南亚跨境法律服务版图

Strategic Partnership with Malaysia's ATSGK to Expand Southeast Asian Legal Services

7月，上海段和段律师事务所与马来西亚律所ANDREW T S GOH & KHAIRIL（简称：ATSGK）正式签署战略合作协议。此次合作是段和段深化东南亚布局、助力中国企业出海的重要举措。

中马经贸合作基础深厚，中国已连续十七年保持马来西亚最大贸易伙伴地位。基于此，段和段与ATSGK正式达成战略合作。此次合作将充分整合段和段在涉外法律服务领域的专业优势与ATSGK深耕本土的实务经验，共同为中国企业出海东南亚提供涵盖跨境投融资、国际贸易、争议解决等全链条的一站式法律服务。

In July, Shanghai Duan & Duan formally signed a strategic cooperation agreement with Malaysian law firm ANDREW T S GOH & KHAIRIL (ATSGK). This partnership marks a pivotal move for Duan & Duan to deepen its Southeast Asia footprint and advance its commitment to supporting Chinese enterprises in going global.

China-Malaysia economic and trade ties are built on a solid foundation — China has remained Malaysia's largest trading partner for seventeen consecutive years. Anchored in this robust relationship, Duan & Duan and ATSGK have joined forces in a strategic alliance.



京东物流亮相WAIC，AI智能体已应用于供应链全链路超千个场景

JD Logistics at WAIC 2026: AI Agents Across 1,000+ Supply Chain Scenarios

7月22日，2026世界人工智能大会（WAIC）在上海召开。京东物流「飞狼」无人机与携手智元机器人联合发布的具身机器人「精灵G2 Max」亮相，AI智能体已应用于供应链全链路超千个场景。「飞狼」已在全国开通超100条航线，6月在四川资中启动覆盖78个村的无人机配送网。「精灵G2 Max」在智狼仓入库环节实现24小时无人作业。支撑「狼族」军团统一协作的「超脑」2.0大模型，可实时调度车、货、场关键要素，3分钟内为亿万包裹算出最优路径。未来5年将采购300万台机器人、100万台无人车和10万架无人机。

On July 22, JD Logistics showcased at WAIC 2026 in Shanghai, demonstrating AI agents across 1,000+ supply chain scenarios. Highlights included the "Flying Wolf" drone (100+ domestic routes, 78 villages covered in Sichuan) and the "Genie G2 Max" embodied robot with Zhiyuan Robotics, enabling 24/7 autonomous warehouse operations. The "Super Brain" 2.0 model coordinates vehicles, inventory, and warehouse capacity in real time, computing optimal routes for billions of parcels within 3 minutes. JD announced a 5-year plan: 3M robots, 1M unmanned vehicles, 100K drones.



欧高助力新加坡酒店家具进口项目顺利落地

Ougao Powers Successful Landing of Singapore Hotel Furniture Import Project

新加坡知名景点酒店家具升级换代，上海欧高和新加坡欧高团队全权承接国际物流运输、贸易代理、进口报关与本地配送全流程服务。

欧高前期与客户细致磋商方案，以严控综合成本为核心，采用甩车板接驳模式转运集装箱，省去码头车辆滞留费用，拆柜分货灵活，匹配工地收货节奏。货品需送入圣淘沙施工区域，该片区地理管控严苛，大型货运车辆通行必须安排护林员随行陪护进场。欧高提前熟知当地通行条例，统筹安排人员与车辆资质报备，全程跟进装卸转运工作，在压缩物流开支的同时，妥善解决特殊区域通行难题，稳妥完成货物安全送达，用属地化细致服务为客户规避各类履约风险。

A renowned scenic hotel in Singapore recently undertook a comprehensive furniture upgrade and replacement program. The project was fully undertaken by the Shanghai Ougao and Singapore Ougao, providing end-to-end services covering international logistics, trade agency, import customs clearance, and local delivery.

During the preliminary phase, Ougao team conducted detailed consultations with the client to develop an optimized plan centered on strict overall cost control. A trailer relay transshipment method was adopted for container movement, eliminating terminal vehicle detention fees. This approach allowed for flexible devanning and cargo distribution, aligning seamlessly with the pace of on-site deliveries at the construction site.

The cargo had to be delivered into the Sentosa construction zone, an area subject to stringent geographical access controls. Large freight vehicles entering the area must be escorted by a ranger throughout the entire entry process. Leveraging our advance familiarity with local traffic regulations, Ougao team coordinated personnel and vehicle qualification filings in advance and oversaw the entire loading, unloading, and transshipment process.

While effectively reducing logistics expenditures, Ougao team successfully resolved the access challenges of this restricted zone, ensured the safe delivery of all cargo, and leveraged localized, meticulous service to help the client mitigate various performance risks throughout the project.



亚马逊全球智能枢纽仓落子长三角，「开售即全球」助力沪甬双仓联动

Amazon GWD Hub Lands in Yangtze River Delta — Global from Day One

2026年7月7日，协会副会长单位——亚马逊今日宣布，亚马逊全球智能枢纽仓正式落地华东地区，上海、宁波双仓正式启用。这是继GWD深圳首仓全面运营后，亚马逊在完善跨境物流网络上的又一关键布局。依托长三角地区世界级港口群的疏运优势，此次新仓落地推出了一系列产品及功能更新，为卖家提供更敏捷、更具成本优势的出海支持。其中，“自动补货”功能全面上线，这一功能为卖家自动计算并推荐补货方案，以避免断货风险。同时，对FOB贸易条款的支持也正式上线，以更多样的方式适配不同卖家的业务场景和需求，助力卖家在多变的市场环境中实现稳健增长。

July 7, 2026 — Amazon, a Vice President member of the Association, today announced the official launch of its Global Warehousing and Distribution (GWD) smart hub network in East China, with dual warehouses in Shanghai and Ningbo now operational. This marks another pivotal move in Amazon's efforts to strengthen its cross-border logistics network, following the full-scale operation of GWD's first warehouse in Shenzhen.

Leveraging the distribution advantages of the Yangtze River Delta's world-class port cluster, the new hub rollout introduces a series of product and feature updates designed to offer sellers more agile and cost-effective go-global support. Among them, the "Auto-Replenishment" feature is now fully live, automatically calculating and recommending restocking plans for sellers to help avoid stockout risks. In parallel, support for FOB trade terms has also been officially launched, accommodating the diverse business scenarios and needs of different sellers, and empowering them to achieve steady growth in an ever-changing market environment.



亮相杨浦物流与供应链产业对接会，展示30年关务积淀与全国口岸网络

Showcased 30-Year Customs Expertise at Yangpu Logistics Industry Exchange

7月14至16日，欣海报关随欧坚集团亮相杨浦区「链聚江浦·会客厅」物流对接会。作为中国报关协会副会长单位、海关AEO高级认证企业，欣海展示30年行业积淀与全国20余个核心口岸服务网络。自研数智系统具备千余项校验功能，差错率低于0.5%，实现0.5小时申报、24小时查验放行，年处理报关单超百万票。

On July 14-16, Xinhai Customs Brokers showcased at the Yangpu Logistics Industry Exchange. As Vice-Chairman of China Customs Brokers Association and AEO Certified, Xinhai demonstrated 30 years of expertise with 20+ nationwide port coverage, <0.5% error rate, 0.5-hour filing, and over 1M annual declarations.



葛昱煌总受邀参加2026 WAIC「Agentic AI重塑全球供应链」圆桌论坛

GM Ge Yuhuang at WAIC 2026: Agentic AI Reshaping Global Supply Chains

7月18日，欧坚集团数智平台事业部总经理葛昱煌受邀参加2026世界人工智能大会「Agentic AI进场·重塑全球供应链」论坛，与全球捷运CEO郭俊杰、虹迪科技董事长张鹏飞、领先供应链CEO章扬涛、UniUni首席发展官丛霖同台圆桌，围绕「Agentic AI如何驱动数字员工从工具走向执行」深度分享。此次活动由静安区副区长胡勇致辞，壹沓科技与上海海事大学联合主办。

On July 18, Oujian Group's Digital Platform GM Ge Yuhuang joined the WAIC 2026 forum as a panelist alongside CEOs from Global Jet, Hongdi Technology, Leading Supply Chain, and UniUni CDO, exploring how Agentic AI drives digital workers from tools to autonomous execution. The event was addressed by Jing'an Deputy Mayor Hu Yong.



跨贸事业部下属澳群供应链与欣海国际参加第九届进博会倒数100天系列活动

Aoqun Supply Chain & Xinhai International Join the 100-Day Countdown to the 9th CIIE

当今世界，全球供应链格局正在经历深刻变革。中国作为全球最大的进口食品消费市场之一，对高端温控食品的需求持续增长，也对冷链物流与面向中国+亚太市场的合规进出口服务提出了更高标准、更严要求。正是在这样的时代背景下，两家行业领军企业因势而动、顺势而为，携手共建进口食品亚太区分拨中心。7月27日，香港欣海报关集团与上海澳群供应链管理有限公司作为进博会展商代表参加第九届进博会招商路演（上海）活动。强强联合，共同打造进口食品亚太区分拨中心。

The global supply chain landscape is undergoing profound transformation. As one of the world's largest import markets for food products, China continues to see growing demand for premium temperature-controlled foods — which in turn sets higher standards and stricter requirements for cold chain logistics as well as compliant import-export services tailored to both the Chinese and Asia-Pacific markets. It is against this backdrop that two industry leaders have aligned with the trend and joined forces to co-establish an Asia-Pacific Distribution Center for Imported Food.

On July 27, Xinhai International Ltd. and Shanghai Aoqun Supply Chain Management Co., Ltd., both as CIIE exhibitor representatives, participated in the 9th CIIE investment roadshow in Shanghai — a powerful alliance set to jointly build the Imported Food Asia-Pacific Distribution Center.



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